SALT LOGIC

CENTRALIZED MARINE SYSTEMS INTELLIGENCE

FOR CHARTER OPERATORS & TECHNICAL TEAMS

Investigate faults. Prepare the next charter.

Bring the available vessel data into one time-stamped operating history, so your technical team can see what happened and decide what to check next.

A PRACTICAL STARTING POINT

A boat returns with an unexpected battery condition.

Review the available charging, shore-power and load history alongside the report. Identify which evidence helps and which measurements are still missing.

One operating record

Navigation, engines, energy and vessel services, connected through agreed equipment interfaces.

Useful engineering context

Source identity, timestamps, units, freshness and gaps alongside trends and events.

A shared technical workflow

Give authorized crew, base staff and shore engineers the history needed for investigation and handover.

NMEA 2000 / J1939 / equipment APIs / supported sensors

Existing monitoring can remain in place where permitted interfaces provide the required data. Hardware and signal availability are established for each installation.

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PAID FLEET PILOT

Start small. Measure the value.

1-2 boats. One base. An 8-12-week evaluation.

Choose one recurring maintenance or handover problem and agree the evidence needed to judge whether SALT LOGIC improves the team's work.

01 Scope the problem

Review a recent incident, representative equipment and the existing investigation process.

02 Agree access and setup

Confirm usable signals, data permissions and installation by a partner or your qualified technical team.

03 Review the evidence

Assess data quality, investigation effort and useful next actions. End with a rollout decision and a scoped quote.

WHAT THE PILOT DEFINES

Named boats and sponsor. Agreed signals and history. Installation and support responsibilities. Baseline measures, deliverables and a decision date.

Pilot configuration is included. Hardware, installation, connectivity and bespoke interfaces are quoted after technical review. Any recurring fee and post-pilot terms are agreed before the trial.

Bring one boat. Bring one recurring problem.

Discuss whether a paid pilot fits your fleet.

saltlogicmarine.com/pilot

Scan for the pilot scope, enquiry form and technical overview.